

Training Provider CRM Price and Deliverables

Training Provider CRM - Price

ZOHO CRM Enterprise Edition INR 2400

Per User/Month
Billed annually or INR 3000 month-to-month
Taxes additional

- Lead Management
- Contact Management
- Opportunity Tracking
- Courses and Instructors
- Invoicing and Payments
- Enrolments
- Vendors and Purchase Orders
- Activity Management

- Reports and Dashboards
- Email Integration
- Social and Website Integration
- Workflow Automation
- Role-based Security
- Data Sharing Rules
- Unlimited Records
- Custom Modules



One Time Fee

ONBOARDING SERVICES

INR 1,80,000 + Tax

15 Hours of one-on-one coaching and done for you services
(Additional hours @ INR 1920 + Tax/Hour)

Onboarding Services: 15 Hours

Component	Description
Training Provider CRM	Transfer Training Provider CRM to Your License
+ 15 Hours of Service	Setting up Users, Roles, Profiles
	Setting up Zoho Mail Add-on
	Organization Settings, Personal Settings
	Training on: How to Set up Email Templates
	Training on: How to Set up Macro
	2 Hours Walk-Through Session
ADDITIONAL BONUS	
Website Visitor Tracking	Setting up Zoho SalesIQ and Integration with CRM*
	1 Hour Walk-Through Session*
Campaigns Management	Setting up Zoho Campaigns and Integration with CRM*
	1 Hour Walk-Through Session*

- Services marked with * are setup if you opt for Zoho SalesIQ and Campaigns
- If you require additional hours: it's priced at INR 1920 + Tax/Hour

Useful Add-ons

Component	Price
Zoho SalesIQ	For Website Visitor Tracking
	Pricing Plans for Zoho SalesIQ
Zoho Campaigns	For Email and Social Media Campaigns
	Pricing Plans for Zoho Campaigns

Testimonials



Alpha Aviation Group, a global brand in the field of aviation training for the airline market, has recently engaged GoldenLion to develop and then support the Zoho CRM product as its basis for a structured and transparent sales process.

While the Zoho product is an established international product, GoldenLion were brought in as a cost-effective solution and have excelled in their hands-on approach towards Alpha's introduction. The adoption of a customer relationship management system is a cultural change for any company. GoldenLion have been in the right place and at the right time to smooth along that experience.

Martin Williams, Director Sales, Alpha Aviation Group



GoldenLion has a very strong customer oriented team. Their understanding of Zoho is exceptional. Keep up the Good work!

Vaibbhav Jain, Senior Manager - Operations, EduKart



We have been using Zoho around a year now, and sought help from GoldenLion due to our inexperience with the tool. Since then, they have been a tremendous help. Very efficient, friendly and knowledgeable. I highly recommend their services, and couldn't be happier with the service we have received so far. Send them an email, and they answer within the hour!

Luke Zane Edwards, Marketing Executive, Alpha Aviation Group

Contact Us

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